

Product Note

HSBC Small Cap Fund (HSCF) (Formerly known as L&T Emerging Businesses Fund)

Small Cap Fund - An open ended equity scheme predominantly investing in small cap stocks HSBC Small Cap Equity Fund has merged into L&T Emerging Businesses Fund and the surviving scheme has been renamed)

April 2023

| Fund Category | Fund Manager | | Benchmark ¹ | | Inception Date | | AUM | |
|---------------------------|--------------|---|------------------------|--------------------------------------|----------------|---|---|--|
| Small Cap Fund | | oal Manghat and g Shankar Naik | | Small Cap 12 May 2014 | | 1 | Rs. 8718.44 Cr | |
| 18.26% CAGR since ince | | (\(\frac{\text{\text{Z}}}{2}\) | • | 4.4X since inception ² | | | % | |
| / <u>/</u> | | 22,28,14 Value of SIP inv INR 10,000 p.r inception | vestment n. since | | S Î | | INR 4,44,160 Value of Lump Sum restment INR 100,000 since inception ² | |

| Portfolio | % of net assets | Sector - Allocation | % of net assets |
|-------------------------------|-----------------|------------------------------|-----------------|
| KPR Mill Limited | 3.37% | Industrial Products | 23.66% |
| Apar Industries Limited | 3.34% | IT - Software | 7.33% |
| KEI Industries Limited | 2.59% | Auto Components | 6.97% |
| JK Lakshmi Cement Limited | 2.58% | Consumer Durables | 6.50% |
| Carborundum Universal Limited | 2.54% | Banks | 5.69% |
| Indian Bank | 2.50% | Realty | 5.21% |
| Grindwell Norton Limted | 2.43% | Chemicals and Petrochemicals | 5.17% |
| Sonata Software Limited | 2.35% | Textiles and Apparels | 5.15% |
| KPIT Technologies Limited | 2.31% | Electrical Equipment | 4.38% |
| Cera Sanitaryware Limited | 2.27% | Construction | 4.07% |

| Risk Ratios ⁴ | |
|---------------------------|--------|
| Standard Deviation | 17.88% |
| Beta | 0.79 |
| Sharpe Ratio ⁵ | 1.80 |
| R2 | 0.94 |

| Load / Expenses | |
|---|-------|
| Entry Load | NA |
| Exit Load - NIL (after 1 year), 1% (before 1 year) ⁶ | |
| Expense ratio (Other than Direct) ⁷ | 1.80% |
| Expense ratio (Direct) | 0.77% |

¹ SEBI vide its circular no. SEBI/HO/IMD/IMD-II DF3/P/ CIR/2021/652 dated October 27, 2021, on 'Guiding Principles for bringing uniformity in Benchmarks of Mutual Fund Schemes' has introduced two-tiered structure for benchmarking of certain categories of schemes. Accordingly, the benchmark has been classified as Tier 1 benchmark. Furthermore, the same is effective from 01 December 2021

Data as on 31 March 2023 unless otherwise given

The fund has undergone merger/consolidation along with changes to its fundamental attributes as per the notice published on 15 Oct '22. For more details visit our website page - https://www.assetmanagement.hsbc.co.in/en/mutual-funds/acquisition-of-lt-mutual-fund.

² As on 31 March 2023 of Growth option. During the same period, scheme benchmark (NIFTY Small Cap 250 TRI) has moved by 3.2X to Rs 3,29,150 from Rs 100,000 and delivered return of 14.34% Please refer page no. 3 for detailed performance of HSBC Small Cap Fund.

³ During the same period, value of scheme benchmark (S&P BSE 250 Small Cap Index TRI) has moved to 18,06,562

⁴ Statistical Ratios disclosed are as per monthly returns (Annualized) for the last 3 years.

⁵ Risk free rate: 7.79% (FIMMDA-NSE Mibor) as on March 28, 2023.

⁶ Exit Load - If the units redeemed or switched out are upto 10% of the units purchased or switched in ("the limit") within 1 year from the date of allotment - Nil

[•] If units redeemed or switched out are over and above the limit within 1 year from the date of allotment - 1% • If units are redeemed or switched out on or after 1 year from the date of allotment - Nil

⁷ Continuing plans.

Historically, small cap companies have outperformed other segments of the market cap in the long term, paving the way for tremendous growth potential for investors. It is a well known fact that while large cap companies are extensively researched, small cap stocks are under researched and under owned. Small cap stocks often present an relatively attractive opportunity in terms of performance from a medium term perspective.

Why HSBC Small Cap Fund?

- Small cap stocks have a higher potential for growth in the long run. HSBC Small Cap Fund invests in smaller size businesses in their early stage of development
- These businesses have huge growth potential in revenue and profits as compared to broader market with relatively higher risk.
- The fund seek an exposure in small cap segment stocks for higher alpha generating opportunities
- Follows bottom-up stock selection using our proprietary investment approach
- At least 65% exposure to stocks beyond the top 250, in terms of market capitalization
- · Provides an opportunity to invest in undervalued, under-owned, and under researched segments that can deliver strong growth
- · Valuation is the most important key focus on investing in stocks with an adequate margin of safety

Investment Objective

To generate long term capital growth from an actively managed portfolio of equity and equity related securities of predominantly small cap companies. However, it could move a portion of its assets towards fixed income securities if the fund manager becomes negative on the Indian equity markets. However, there can be no assurance or guarantee that the investment objective of the scheme would be achieved.

Fund Managers - Venugopal Manghat (No of Schemes Managed – 5) - Managing Fund Since 17 Dec 2019 and Vihang Shankar Naik (No of Schemes Managed – 4) - Managing Fund Since 17 Dec 2019 and Sonal Gupta (No of Schemes Managed - 4, for investment in foreign securities)

| Lump Sum Investment Performance | | | | | | | | | |
|--|--------------|---------------|--------------|---------------|--------------|---------------|-----------------|---------------|-------------------|
| Fund / Benchmark | 1 Y | 'ear | 3 Years | | 5 Years | | Since Inception | | Inception Date |
| (Value of Rs 10,000 invested) | Amount in Rs | PTP Returns % | Amount in Rs | PTP Returns % | Amount in Rs | PTP Returns % | Amount in Rs | PTP Returns % | |
| HSBC Small Cap Fund-Regular ⁸ | 10438 | 4.38 | 31084 | 45.94 | 17457 | 11.76 | 44416 | 18.26 | 1 |
| Scheme Benchmark (NIFTY Small Cap 250 TRI) | 9397 | -6.03 | 28157 | 41.21 | 14738 | 8.05 | 32915 | 14.34 | 2-May-1 |
| Additional Benchmark (Nifty 50 TRI) | 10059 | 0.59 | 20871 | 27.80 | 18222 | 12.72 | 27630 | 12.11 | 4 |

| Performance of other funds managed by the Fund Manager | | | | | | | | | |
|--|--------------|------------------|--------------|------------------|--------------|------------------|-----------------|------------------|-------------------|
| Fund / Benchmark | 1 Year | | 3 Years | | 5 Years | | Since Inception | | Inception Date |
| (Value of Rs 10,000 invested) | Amount in Rs | PTP Returns % | Amount in Rs | PTP Returns % | Amount in Rs | PTP Returns % | Amount in Rs | PTP Returns % | |
| HSBC Infrastructure Fund-Regular ⁹ | 11170 | 11.70 | 25281 | 36.23 | 15165 | 8.66 | 26276 | 6.42 | 27 |
| Scheme Benchmark (NIFTY Infrastructure TRI) | 10231 | 2.31 | 22461 | 30.96 | 16608 | 10.65 | 13785 | 2.09 | 27-Sep-07 |
| Additional Benchmark (Nifty 50 TRI) | 10059 | 0.59 | 20871 | 27.80 | 18222 | 12.72 | 41633 | 9.63 | 07 |
| HSBC Value Fund-Regular | 10497 | 4.97 | 24451 | 34.72 | 16837 | 10.96 | 60535 | 14.58 | 08 |
| Scheme Benchmark (Nifty 500 TRI) | 9878 | -1.22 | 21450 | 28.97 | 17271 | 11.52 | 38343 | 10.69 | 08-Jan-1 |
| Additional Benchmark (Nifty 50 TRI) | 10059 | 0.59 | 20871 | 27.80 | 18222 | 12.72 | 38804 | 10.79 | 10 |
| HSBC Flexi Cap Fund-Regular | 10198 | 1.98 | 20287 | 26.59 | 15165 | 8.66 | 155506 | 15.44 | 24 |
| Scheme Benchmark (Nifty 500 TRI) | 9878 | -1.22 | 21450 | 28.97 | 17271 | 11.52 | 127286 | 14.24 | 24-Feb-04 |
| Additional Benchmark (Nifty 50 TRI) | 10059 | 0.59 | 20871 | 27.80 | 18222 | 12.72 | 121695 | 13.97 | 04 |
| HSBC Business Cycles Fund-Regular | 10518 | 5.18 | 22192 | 30.44 | 14676 | 7.96 | 23874 | 10.63 | 20 |
| Scheme Benchmark (Nifty 500 TRI) | 9878 | -1.22 | 21450 | 28.97 | 17271 | 11.52 | 25328 | 11.39 | 20-Aug-14 |
| Additional Benchmark (Nifty 50 TRI) | 10059 | 0.59 | 20871 | 27.80 | 18222 | 12.72 | 24411 | 10.91 | -14 |
| HSBC Mid Cap Fund-Regular ¹⁰ | 9898 | -1.02 | 20405 | 26.84 | 14464 | 7.64 | 201033 | 17.46 | 09 |
| Scheme Benchmark (NIFTY Midcap 150 TRI) | 10277 | 2.77 | 25903 | 37.34 | 17992 | 12.44 | NA | NA | 09-Aug-04 |
| Additional Benchmark (Nifty 50 TRI) | 10059 | 0.59 | 20871 | 27.80 | 18222 | 12.72 | 133647 | 14.91 | -04 |

Past performance may or may not be sustained in the future. Refer note below.

| Name of Scheme | Fund Manager | No. of funds managed and Co-managed |
|---------------------------|--|--|
| HSBC Small Cap Fund | Venugopal Manghat- Since Dec 17, 2019 Vihang Shankar Naik- Since Dec 17, 2019 | Venugopal Manghat-5 Vihang Shankar Naik-4 |
| HSBC Infrastructure Fund | Venugopal Manghat- Since Dec 17, 2019 Gautam Bhupal-Since Nov 26, 2022 | Venugopal Manghat-5 Gautam Bhupal-6 |
| HSBC Value Fund | Venugopal Manghat- Since Nov 24,2012 Vihang Shankar Naik- Since Dec 17,2019 | Venugopal Manghat-5 Vihang Shankar Naik-4 |
| HSBC Flexi Cap Fund | Vihang Shankar Naik- Since Nov, 26 2022 Venugopal Manghat- Since Nov, 26 2022 | Vihang Shankar Naik-4 Venugopal Manghat-5 |
| HSBC Business Cycles Fund | Ankur Arora- Since Nov 26 2022 Venugopal Manghat- Since Aug 20 2014 | Ankur Arora-3 Venugopal Manghat-5 |
| HSBC Midcap Fund | Vihang Shankar Naik- Since June 28 2016 Cheenu Gupta- Since Nov 26 2022 | Vihang Shankar Naik-4 Cheenu Gupta-7 |

Note - Sonal Gupta shall be dedicated fund manager for investments in foreign securities by all the schemes of HSBC Mutual Fund.

| SIP Performance - HSBC Small Cap Fund - Reg | | | | | | |
|--|----------|----------|-----------|-----------------|--|--|
| Scheme Name & Benchmarks | 1 Year | 3 Years | 5 Years | Since Inception | | |
| Total amount invested (₹) | 120000 | 360000 | 600000 | 1060000 | | |
| Market Value as on March 31, 2023 (₹) | 1,23,856 | 5,37,757 | 10,05,274 | 22,28,144 | | |
| Scheme Returns (%) | 6.04 | 27.95 | 20.79 | 16.24 | | |
| NIFTY Small Cap 250 TRI - Scheme Benchmark (₹) | 1,15,726 | 4,71,899 | 8,91,124 | 18,06,562 | | |
| NIFTY Small Cap 250 TRI - Scheme Benchmark Returns (%) | -6.57 | 18.43 | 15.84 | 11.71 | | |
| Nifty 50 TRI - Additional Benchmark (₹) | 1,20,355 | 4,39,468 | 8,29,038 | 18,41,694 | | |
| Nifty 50 TRI - Additional Benchmark Returns (%) | 0.55 | 13.42 | 12.91 | 12.13 | | |

Since Inception returns are provided from the date of allotment of units. PTP returns – Point to Point returns.

For SIP returns, monthly investment of Rs.10,000 invested on the 1st day of every month has been considered. SIP Return are calculated on XIRR basis.

The performance details provided herein is of Regular Plan - Growth Option. Returns on ₹10,000 are point-to-point returns for the specific time period, invested at the start of the period. The returns for the respective periods are provided as on last available NAV of March 2023 for the respective Schemes. Returns for 1 year and above are Compounded Annualized. Returns for less than 1 year is Simple Annualized. Load is not taken into consideration for computation of performance. Different plans shall have a different expense structure. The expenses of the Direct Plan under the Scheme will be lower to the extent of the distribution expenses / commission charged to the Regular Plan.

Pursuant to the transfer of schemes of L&T Mutual Fund to HSBC Mutual Fund, which was effective from the close of business hours of November 25, 2022, the performance of the Scheme (which is the surviving scheme out of the merger of schemes with similar features) provided above is computed as per the provisions of SEBI Circular No- SEBI/HO/IMD/DF3/CIR/P/2018/69 dated April 12, 2018 using the weighted average performance of both transferor and transferee schemes. The details of the transferor and transferee schemes please refer to our notice dated October 14, 2022 available on www.assetmanagement.hsbc.co.in.

Past performance may or may not be sustained in the future. Source: HSBC Asset Management India, data as at 31 March 2023

Product Label

| Scheme name and Type of scheme | *Riskometer of the Scheme | Riskometer of the benchmark |
|---|---|-----------------------------|
| This product is suitable for investors who are seeking*: | Moderate Moderately High | Moderate Moderately High |
| HSBC Small Cap Fund (Erstwhile L&T Emerging Businesses Fund) - Small Cap Fund – An open ended equity scheme predominantly investing in small cap stocks | $ / \times / \times $ | $ \cdot $ |
| Long term capital appreciation | Very High | Very High RISKOMETER |
| Investment predominantly in equity and equity-related securities, including equity derivatives in Indian markets with key theme focus being emerging companies (small cap stocks): and foreign securities (Benchmark: S&P BSE 250 Small Cap Index TRI Index) | Investors understand that their principal will be at Very High risk | RISKOMETER |
| HSBC Infrastructure Fund - Thematic Fund (Erstwhile L&T Infrastructure Fund) – An open-ended Equity Scheme following Infrastructure theme. | | |
| To create wealth over long term | | |
| Investment in equity and equity related securities, primarily in themes that play an important role in India's economic development. (Benchmark: S&P BSE India Infrastructure TRI Index) | | |
| HSBC Value Fund (Erstwhile L&T India Value Fund) - Value Fund - An open ended equity scheme following a value investment strategy. | | |
| Long term capital appreciation | | |
| Investment predominantly in equity and equity-related securities in Indian markets and foreign securities with higher focus on undervalued securities. (Benchmark: NIFTY 500 TRI Index) | | |
| HSBC Flexi Cap Fund - Flexi Cap Fund - An open ended dynamic equity scheme investing across large cap, mid cap, small cap stocks. | | |
| To create wealth over long term | | |
| Investment in equity and equity related securities across market capitalizations. (Benchmark: NIFTY 500 TRI Index) | | |
| HSBC Business Cycles Fund (Erstwhile L&T Business Cycles Fund) - Thematic Fund - An open ended equity scheme following business cycles based investing theme. | | |
| Long term capital appreciation | | |
| Investment predominantly in equity and equity-related securities, including equity derivatives in Indian markets with focus on riding business cycles through dynamic allocation between various sectors and stock at different stages of business cycles in the economy. (Benchmark: NIFTY 500 TRI Index) | | |
| HSBC Midcap Fund (Erstwhile L&T Midcap Fund) - Midcap Fund – An open ended equity scheme predominantly investing in mid cap stocks. | | |
| Long term wealth creation | | |
| Investment in equity and equity related securities of mid cap companies. (Benchmark: S&P BSE 150 MIdCap TRI Index) | | |
| | | |

^{*} Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Note on Risk-o-meters: Riskometer is as on 31 March 2023, Any change in risk-o-meter shall be communicated by way of Notice cum Addendum and by way of an e-mail or SMS to unitholders of that particular scheme

Past performance may or may not be sustained in the future. Source: HSBC Asset Management India, data as at 31 March 2023

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Mutual fund investments are subject to market risks, read all scheme related documents carefully.